## III. EVALUATION PROCESS AND CRITERIA (CONTINUED)

Stage 1 Scoring Criteria for Research Program Coordination Project and Market Connections Project

All Program Coordination and Market Connections Project Proposals. Market Connections Projects that pass screening will not be scored based on the Research Projects scoring criteria and instead will be scored based on the following-criteria below. All Proposals that pass screening will be evaluated at the program coordination level based on the criteria below as well. For proposals that fall entirely under topic #6 (see Attachment 12), each project will be considered a Market Connections project and therefore evaluated using the following criteria. Then topic #6 proposals will be evaluated at the program coordination level using the same criteria.:

Stage 1 – Initial Proposal  Detailed Technical, Policy and Cost Scoring Criteria for PROGRAM  COORDINATION & MARKET CONNECTIONS PROJECT	Weight/ Maximum Total Score
Research Coordination Project Team	35/350
The extent to which:	
<ul> <li>The Program Director has specific organizational, administrative, and team lead skills and a proven track record for managing buildings research programs successfully including capability in administering the contract to control costs, maintaining the program schedule, providing quality control of the deliverables produced by the team, and communicating effectively;</li> </ul>	
<ul> <li>The structure of the team provides clear roles and responsibilities among the team members and clear lines of communications are in place to ensure that the responsibilities are successfully met and that supports the sharing of information between program projects;</li> </ul>	
<ul> <li>The prospective Bidder has specific organizational, administrative, market connection, and team lead skills and a proven track record for managing research programs and lighting projects successfully, including capability to administer the agreement to control costs, stay on schedule, provide quality control of the deliverables, and communicate effectively;</li> </ul>	
<ul> <li>The Program and its teams are structured for success and can provide strong value to stakeholders, including the Energy Commission, the PAC, business partners, the building science and research community, the utilities, and the marketplace;</li> </ul>	
<ul> <li>The research projects have significantly greater value when conducted together under a single research program than if they were conducted separately as independent projects.</li> </ul>	
Market Connections Project Team	
The extent to which:	
<ul> <li>The team has the experience, skills, and connections to the marketplace to help ensure market transfer of the products and knowledge that result from the program.</li> </ul>	
Match Share	5/50
The extent to which each proposed Project clearly and adequately:	
Displays the written commitment of matching funds	
The match funds are proportional to the ratio of private benefits compared to public benefits of the proposal and the match funds benefit the program goals;	
The proposed match funds reflect a commitment by the building industry partners to transfer the program research results to the marketplace; and	
The program will be completed successfully even if the proposed match funds are significantly reduced or lost.	